Transform your organisation with FutureLearn





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Introduction to FutureLearn

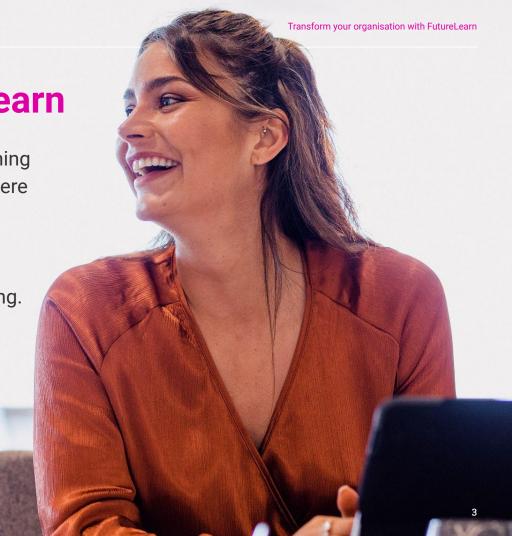
We are a leading, career-focused global learning platform that is accessible to anyone, anywhere in the world. We're focused on accelerating professional growth – and that's why we're working with the world's leading universities and brands to deliver online stackable learning.

1900+ courses from short course to degrees

200+ partners (universities and brands)

20m+ global registered learners

UK based with a global presence





Our strategy

Our aim: FutureLearn is a leading global destination for career-based online and blended learning.

The **four key pillars** we are working towards are:



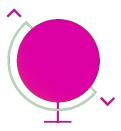
1.
Growing our high quality, stackable career-focused learning catalogue



Delivering value via additional services for our course creating partners



3.
Distributing our content to businesses and governments for upskilling staff and citizens



Increasing global reach for our partners, businesses and learners



Industry challenges





Industry challenges



Talent acquisition and employee engagement



Having access to credible and relevant courses



Technology integration and impact



Limited resources

To stay competitive, these challenges must be addressed.



Lifelong learning

Attitudes to work are changing and a job-for-life is a thing of the past.

52%

of CEOs anticipate labor and skills shortages to impact profitability over the next decade* 1 in 16

workers will switch occupations by 2030**

26%

of workers say they plan to quit their job in the next 12 months, up from 19% last year***

^{*}PWC 26th Annual Global CEO Survey

^{**}McKinsey's What is the Future of Work | January 2023

^{***}Global Workforce Hopes and Fears Survey | PwC -June2023

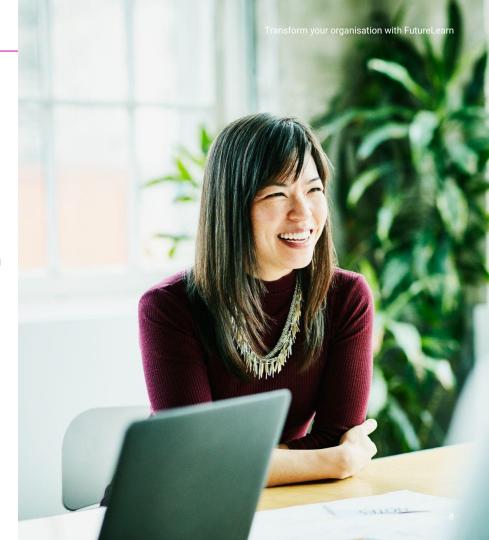


Addressing these challenges with online courses

Employers need to invest in upskilling their workforce if they want to increase employee engagement, motivation and productivity and stay ahead of rapidly-changing skills needs.

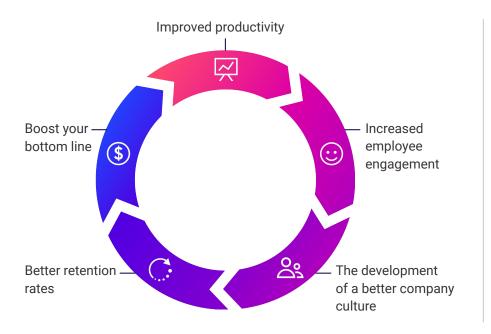
"The only thing worse than training your employees and having them leave is not training them and having them stay."

Henry Ford, Founder of Ford Motor Company





Benefits of investing in learning



Investing in employee training and development

- 1 Improved productivity
- 2 Increased employee engagement
- (3) Enhanced innovation
- 4 Reduced employee turnover
- (5) Improved customer satisfaction

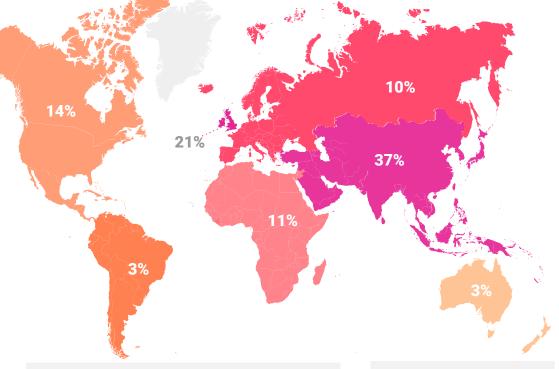


The FutureLearn platform

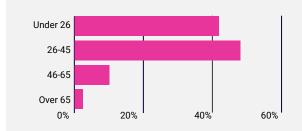


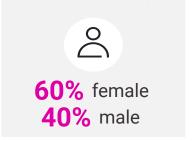
Future

20 million registered learners and visits from people in all 195 countries



Region	2023 Total Visits
Asia	10.7m
Europe	8.7m
Americas	5m
Africa	3.3m
Australia	1m
46m unique visits	







Our course creating partners

FutureLearn is a trusted platform and partner for leading universities and companies to create and deliver the best-in-class courses from short courses to professional certificates and degrees.

Industry partners

















The **LEGO** Foundation



Our course creating partners

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University partners



























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Professional bodies

















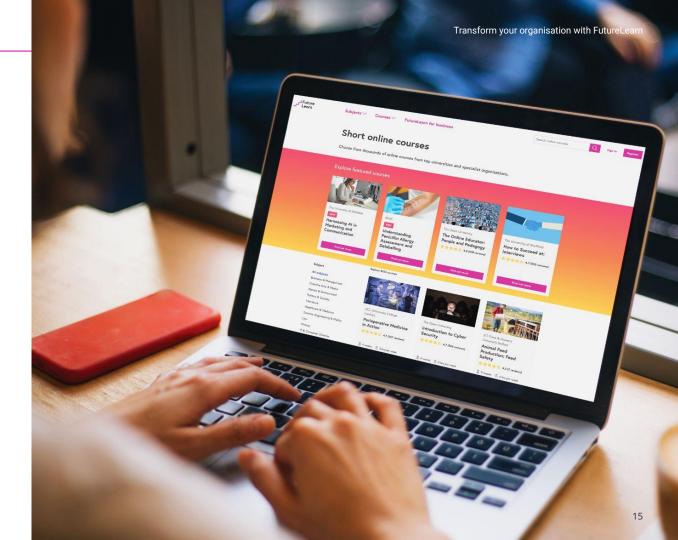




Breadth of subject areas

Explore the full suite of subjects on the platform

- Business & Management
- Creative Arts & Media
- · Healthcare & Medicine
- History
- IT & Computer Science
- Language
- Law
- Literature
- Nature & Environment
- Politics & Society
- Psychology & Mental Health
- · Science, Engineering & Maths
- Study Skills
- Teaching





CPD Accreditation Service

FutureLearn offers the CPD Certification Service to partners who want to add a CPD certification to their courses.

This means that more and more of our online courses can be used for CPD.







Renewed Product Strategy

Short courses (on platform)

2 hours - 12 weeks

Features:

Short Courses > Specialisations

Practical and applicable

Contextual skill awareness

Curated specialisations earning partner & FutureLearn certificate

Free / Paid / Subscribe

Certifications (on & off platform)

2-6 months

Features:

Academic and Professional Certifications (Exec Ed > Microcredentials > Professional Certifications > Bootcamps)

Delivered with leading University and industry partners

Job ready - (re/up)skill

Paid

Degrees (on & off platform)

1-2 years

Features:

Advanced academic study

Leading to progression to senior professional roles

Regular cohorts

Paid

17

STACKABLE



What types of courses do we offer?

Projects (on platform)

2-5 hours

Features:

Hands-on, practical learning

In-demand skills

Bitesize content

Focus on immediate application

Free

Short Courses (on platform)

2-4 weeks

Features:

Practical and applicable learning

Situated in contextual understanding of skill application

In-demand skills

Free / Paid Subscribe Specialisations (on platform)

6-12 weeks

Features:

Grouping of discipline-related courses

Broader and deeper knowledge and skills

Subscribe

Certifications (on & off platform)

2-6 months

Features:

Formal Academic and Professional Certifications

Delivered with leading University and industry partners

Careers-focussed development

Paid / Subscribe

Degrees (on & off platform)

1-2 years

Features:

Advanced academic study

Leading to progression to senior professional roles

Paid



Example career learning pathway

Data Analyst

Introductory

4-24 learning hours

Bite-sized learning

Example course



Introduction to Business
Intelligence and Data
Analytics
BoxPlay & FutureLearn

Data Scientist

Intermediate

3-5 short courses

Ready made short course pathways

Example course



Applied Data Analysis CloudSwyft & Microsoft

Head of Analytics & BI

Advanced / Microcredential

20-150 learning hours

In-depth courses with academic credit and/or industry endorsement

Example course



Data Science: From Data to Insight University of Aberdeen



Certificate of Achievement

Incentivise learning and demonstrate new skills with a badged Certificate of Achievement.





Ease of access

You can purchase and consume our courses in a variety of ways to suit your business needs

FL Unlimited Subscription

Seats can be allocated or re-allocated to staff as required using Learning Manager providing access to our entire short course Unlimited course catalogue.

Short Course Enrolments

Courses invitations to specific short courses on FutureLearn. Enrolment on a per learner, per courses basis. Track progress via Learning Manager.

Accredited Learning

Purchase Microcredential places for accredited professional development in a range of subjects. Track progress via Learning Manager.

Voucher Codes

Buy vouchers codes for Short Course upgrades to use as a reward for your staff. They choose which short course they want to take.



What makes FutureLearn different?



We pride ourselves on FutureLearn's **best-in-class social learning pedagogy**.

Our courses follow standardised, high quality and completely measurable structure with interactive social learning features endorsed by top Russell Group universities in the UK.



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We offer **better learning experience**, illustrated by our high Trustpilot score and higher than average completion rate.

FutureLearn: 4.7 /5.0

Coursera: 2 EdX: 2.5 Udemy: 2



We offer enterprise partners bespoke learning solutions, meaning learning will always be tailored to your organisation's needs, and never "off-the-shelf".



A truly **global lifelong learning platform**, boasting many world leading universities including the majority of the UK's elite institutions and leading businesses as our content creators.





The courses I completed on FutureLearn have significantly enhanced my skills in data science and digital marketing. The knowledge gained has opened up new opportunities in my career and allowed me to contribute more effectively in my current professional role.

Peddisetty Venkat Satvik, FutureLearner



Our learning solutions









Example introductory Leadership Skills Academy



Leadership: How to Build High Performing Teams and Culture

The University of Lincoln



Leadership Styles: How to Find your Style and Adapt to Others

Federation University



Manage Virtual and Hybrid Teams

The University of Adelaide



How to Build Leadership Resilience

Nottingham Trent University



People Management Skills

CIPD



Leadership Skills and Change Management in Uncertain Times

Ducere



Transitioning From Friend To Leader

University of Southern Queensland



Business Management and Leadership

University of Kent



Influencing and Communication Skills for Managers

The University of Law



Example Digital Skills Academy



Understanding the GDPR

University of Groningen



Using AI to Gain a Competitive Edge for your Customer Experience (CX)

Critical Mass / BIMA



Introduction to Business Intelligence and Data Analytics

BoxPlay / FutureLearn



Introduction to Forecasting in Business

Deakin University



Learn about Current Digital Workplace Trends

University of Leeds



Mastering Excel Pivot Tables



Data Analytics for Managers



Introduction to Digital Transformation



Digital Skills: Embracing Digital Technology

University of Adelaide

University of Adelaide

Media Design School

King's College London



Example HR Skills Academy



Human Resource Analytics

National Tsing Hua University



Workforce Planning: Research and Implementation the Basics

Learning Lounge / FutureLearn



Human Resources: Hiring and Managing Talent in the 21st Century

UCR



Grow Your Workforce: How to Teach Adult Learners

Te Pükenga – New Zealand Institute of Skills and Technology.



Online Recruitment and Onboarding

FutureLearn



The Future of Human Resource Management (HRM)

University of Twente



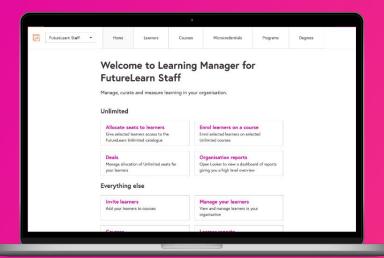
HR Fundamentals -Online Management Course

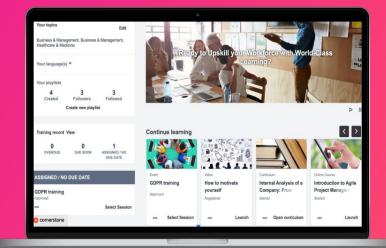
CIPD



Learning Management Systems (LMS)

Manage your learners, drive engagement and report on progress. Whether you're a big or small organisation, we offer two LMS options to suit your needs: **Learning Manager** and **Cornerstone**.







We have a solution to help you hit any business goal

"I'm a big enterprise with multiple systems in place and I want to bring FutureLearn content onto our existing learning management system."

Learning Manager + Single Sign On (SSO) + Learning Tools Interoperability (LTI)

"I'm a mid-sized company with no learning management system. I want access to FutureLearn content and upload some of my own."

Cornerstone for Futurel earn + SSO

"I'm an SME and want to train my small team."

Unlimited for small teams + Learning Manager to track their progress



Why choose FutureLearn?





What is the opportunity?

From custom courses to upskilling thousands of employees, FutureLearn can help organisations:

Create a culture of lifelong learning

Support the personal and professional development of employees and citizens.

Transform the organisation

Upskill or reskill, addressing skill and knowledge gaps.
Use learning analytics to track progress.

Reward employees

Add the perk of online courses to a benefits portfolio, shaping it to be more rewarding and competitive.



Businesses and their employees are already upskilling with FutureLearn









































Case Studies Nationwide

Nationwide has been a FutureLearn customer since 2019.

They've purchased hundreds of voucher codes as part of their loyalty recognition program for employees who have reached five years of service.









Case Studies Nesta

Nesta purchased 280 Unlimited Licences for their employees.

'FutureLearn gave flexibility for our staff to pursue the learning of interest to them. It was especially helpful to members of our team that wanted a deeper dive into a topic and it allowed our L&D team to give them access to courses that were relevant to them'.

Matthew Smith, Group Lead – Knowledge, Learning and Development, Nesta









Why choose FutureLearn?

We can help to solve the challenges faced by businesses today

Superior productdriving engagement and change

- 4.7 excellent Trustpilot score,
 2+ points above competitors
- Higher completion rates than industry standard
- World-class LMS to track your team's progress
- Flexible and social learning capabilities allowing team communication within courses

Diverse, high-quality content to align with any business goal

- 1900+ career-based courses
- Covering 14 career-focussed subjects
- From 200+ world-leading institutions and industry partners
- Unlimited, on-demand learning that engages and develops a skilled workforce

Cost-effective access to best-in-class courses and LMS solutions

- Upskill at scale with FutureLearn to stay competitive and avoid skills gaps
- Integration with your existing systems, saving you time and money

Trusted business advisors and support services

Our team is **on hand to support your business** in all timezones

- UK&I
- Europe
- India
- Middle East
- SEA
- China
- APAC
- US



Q&A



Thank you for joining

futurelearn.com

